



THE SKILL EXCHANGE



**StaffShare** brings employers together to share & exchange skilled employees and cut costs for both organisations:

**Employer 1 (a Skill Seller) saves approx. 50%\* costs on each secondee by 'selling-on' or sharing skilled employees temporarily.**

**Employer 2 (a Skill Buyer, e.g. SME or Charity) hires skilled staff temporarily at perhaps 50%\* of market value /salary.**

**Employee retains terms of employment, salary and gains new role experience and interest through secondment – advancing career while avoiding lay-off, redundancy or garden leave.**

At end of secondment term employee can return to original role or if acceptable, continue in new career.

*\* StaffShare simply recommend Skill Seller employers posting secondees to accept reduced salary-related fees from Skill Buyers searching for new roles and skills.*

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## How Does StaffShare Work?

**StaffShare** uses secondment as a smarter alternative to set-aside skills, sudden lay-offs or forced temporary garden leave - as new opportunities are found through the **StaffShare** web introduction process for those skilled employees to take on relevant and often highly rewarding roles with temporary, new employers- in SMEs, Not for profit or 3<sup>rd</sup> sector.

Charities and expanding smaller enterprises can now search for people to fill exactly the sort of roles which may be being cut out by larger organisations- suffering a temporary drop in sales or that simply find themselves in an economic or industry downturn.

Secondment is a very effective new strategy - for employers looking to cut their operational costs immediately while retaining their present skilled employees for later to re-build their operation in an upturn. Secondment cuts costs fast and saves all that training and experience invested in employees for future use. It also removes the need to re-employ through expensive recruitment when skills and roles are required in a return to normal trading.

Our 'free-to-search' web site – is available to anyone seeking to add skilled employees to their staff; access to all available Profiles is free and easy.

*Once a basic selection is found it is essential to join StaffShare as a Registered Skill Buyer, in order to view detailed CV's. Registration is a one off activity and results in an annual fee of just £250.00\* (plus VAT at the UK National rate- currently 17.5%).  
\* £100 p.a. for Charities and SMEs (under 50 employees).*

**To find out more about StaffShare and how your organisation might take advantage of this new service, contact our sales team.**



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**StaffShare** prides itself on its social responsibility and ethical terms of business.

The drive and determination invested in our business was triggered simply through one simple idea: *to find some way to level out employment peaks and troughs* and by doing so.....cut operational costs and save jobs.

**StaffShare is a Social Enterprise Company**

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