

### About Skill Seller Members

Any employer with under-utilised staff prepared for secondment must first Register as a Skill Seller Member, pay an annual fee and sign up to the Terms & Conditions.

Once accepted, a Skill Seller Member can upload any number of pre-prepared general descriptions/Profiles and more detailed, full CVs on their employees that are or will be available as temporary transfer candidates to take up new roles and positions in Skill Exchange organisations. Special easy-to-use (drop down and fill in the blanks) e-Forms are available to guide and structure the search criteria into the database.

An option is included for Skill Seller Members to exclude certain named competitor organisations from accessing the CVs of their employees- thus protecting their brand identity and reducing the potential of a transfer of skills to a known competitor!

Registration as a Skill Seller Member is naturally quite detailed, including agreement to the **StaffShare** Terms and Conditions and an annual registration fee of £500.00 plus VAT per year for each separate organisation or Limited Company registering. See Why Registration?

Registration as a Corporate Member at £2,000 plus VAT p.a. allows up to five associates within larger organisations to BOTH upload skills and download CVs.

*All StaffShare costs are paid on-line, attract current VAT rates and are non-returnable. Terms & Conditions apply.*

[www.staffshare.com](http://www.staffshare.com)

**StaffShare** Limited  
is a Social Enterprise

### About StaffShare

**A 'skill exchange' between any organisation that has skill in excess and another that simply needs more of it ... at a very reasonable price.**

#### Why StaffShare?

Optimum Employment or simply getting the employee/work ratio into perfect balance is a challenge all managers recognise. Too few employees and productivity and output is put under pressure- too many staff; and costs rise against orders and income.

**This "skills gap" is a common problem.... yet invariably very difficult to avoid.**

The past decades have seen dramatic recruitment swings - from boom time, with expensive skill searching and employment binges to crisis- driven, desperate lay-offs and sudden redundancies- at a cost to businesses, employee's lives and ultimately the UK economy. **So, we believe StaffShare can offer an alternative well worth considering.**

By creating a temporary bridge between under-utilised, skilled employees and other companies that can benefit significantly from their talents, **StaffShare** effectively redeploys staff and saves money for all concerned. But crucially, employers still hold onto valuable skill assets until perhaps a return to full re-engagement is possible.

In this process, any secondee **remains entirely under their existing contract** (terms & salary) but is transferred out for a period agreed by both employers, who effectively jointly share the employee's salary /costs.

Such an idea has never been used before- at least not quite like this.

[www.staffshare.com](http://www.staffshare.com)

[phil@staffshare.co.uk](mailto:phil@staffshare.co.uk)

07831 112639

### About Skill Buyer Members

All visiting **employers looking for skills** are free to browse the listings or search in the SKILL GALLERY. Basic descriptions or '**Profiles**' will come up as results of general category searches from the **StaffShare** database, and these provide anonymous, broad but useful candidate details. These Profiles are quite purposely 'general descriptions' of available candidates separated by function, level, sector, location etc; The Profile does not include present employers' company name/s, exact job title or specific role, candidate name or any personal details whatsoever.

Users of the site are free to print, copy or even share the Profiles they are interested in with their colleagues prior to downloading full CVs. They can use their '**SkillBox**' to collect or short list interesting Profiles for future reference. But to access more details on any one or more candidates, it is essential to Register as a Skill Buyer Member for full access to any specific candidate's **CV / FULL PROFILE**.

Registration as a Skill Buyer Member is naturally quite detailed, including agreement to the **StaffShare** Terms and Conditions and an annual registration fee of £250.00\* per year for each separate organisation or Limited Company registering.

*• £100 p.a. for Charities and SMEs (under 50 employees and less than £5M turnover)*

**StaffShare Limited**  
Fildon House  
14 Weywood Lane  
Farnham, Surrey  
GU9 9DP

